



Metropolitan Water Reclamation District of Greater Chicago Text File

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Chicago, IL 60611

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TRANSMITTAL LETTER FOR BOARD MEETING OF MAY 21, 2020

COMMITTEE ON PROCUREMENT

Mr. Brian A. Perkovich, Executive Director

Issue purchase order and enter into an agreement for Contract 19-RFP-10 Mobile Data & Cellular Communications, with AT&T Mobility National Accounts LLC. in an amount not to exceed \$902,929.04 and with Cellco Partnership d/b/a Verizon Wireless in an amount not to exceed \$6,910.27, Account 101-27000-612210, Requisitions 1514041, 1542952

Dear Sir:

Authorization is requested to issue a purchase order and enter into an agreement with AT&T Mobility National Accounts LLC and Cellco Partnership d/b/a Verizon Wireless for Mobile Data & Cellular Communications.

In line with State and Local Municipalities the District is looking to award multiple contracts based on the most reliable cellular service offerings in the primary work location of staff including in-building penetration. In addition, the District evaluated next generation features of each such as 5G, IoT, First Responder Services for critical infrastructure facilities, and coverage areas that support local and remote District locations.

The intent of this Request for Proposal is to supply reliable mobile data & cellular communications at a discounted rate at all District locations. AT&T Mobility National Accounts LLC and Cellco Partnership d/b/a Verizon Wireless both demonstrated substantial knowledge of best practices in installing and maintaining mobile data & cellular communications. The District tested voice and data equipment from all major cellular providers and services from AT&T Mobility National Accounts LLC and Cellco Partnership d/b/a Verizon Wireless provided the most robust and reliable cellular coverage collectively across District facilities. AT&T Mobility National Accounts LLC and Cellco Partnership d/b/a Verizon Wireless also provided solutions that will allow for MWRD to start migrating high priced low bandwidth point to point service to secure and dependable cellular solutions.

Request for Proposal 19-RFP-10 was first advertised on August 28, 2019 for Mobile Data & Cellular Communications to all MWRD locations. Of the sixty (60) firms that were notified, eighteen (18) firms requested proposal documents. The District received two (4) proposals on September 27, 2019, from the following vendors: AT&T Mobility National Accounts LLC., Sprint Solutions Inc., T-Mobile USA, Inc., and Cellco Partnership D/B/A Verizon Wireless.

Five (5) District employees, consisting of three (3) members of the Information Technology

Department, one (1) member of the Procurement Department, and one (1) member of the Law Department, reviewed each proposal. Proposals were evaluated based on the following criteria: understanding of the project, approach to work, experience completing projects of similar scope, and technical competence.

Based on these evaluations, all four (4) proposers were scheduled to do a presentation and respond to questions from District staff. All four (4) proposers were also afforded the opportunity to submit an unqualified Best and Final Offer to the Director of Procurement and Materials Management.

Based on vendor presentations and response AT&T Mobility National Accounts LLC and Cellco Partnership d/b/a Verizon Wireless were both selected. Both vendors have extremely robust networks capable of supplying reliable service in any circumstance. Maintaining an agreement with both vendors provides the District with multiple cost effective and reliable cellular solutions across the entire Cook County service area.

As proposed the contract term for the Mobile Data & Cellular Communications at each of the seven major District facilities will be for 36 months starting July 1, 2020 with an anticipated end date of June 31, 2023.

The Affirmative Action Ordinance Revised Appendix D will not be included in this contract because of the specialized scope of services to be performed.

Inasmuch as the firms of AT&T Mobility National Accounts LLC and Cellco Partnership d/b/a Verizon Wireless both possess a high degree of professional skill, it is recommended that the Director of Procurement and Materials Management be authorized to issue a purchase order and enter into an agreement per Section 11.4 of the Purchasing Act, in an amount not to exceed \$909,839.31.

The estimated expenditure for 2020 is \$150,806.55, 2021 is \$301,613.10, 2022 is \$301,613.10 and 2023 is \$155,806.55. Funds for the 2021, 2022 and 2023 expenditures are contingent on the Board of Commissioners' approval of the District's budget for those years.

Requested, John Sudduth, Director of Information Technology, JS:SK:RP:EW:TM
Recommended, Darlene A. LoCascio, Director of Procurement and Materials Management
Respectfully Submitted, Barbara J. McGowan, Chairman Committee on Procurement
Disposition of this agenda item will be documented in the official Regular Board Meeting Minutes of the Board of Commissioners for May 21, 2020